



# vArmour Honored with CRN® 2016 Tech Innovator Award Company's DSS Deception Takes Top Honors in the 2016 Security Category

**MOUNTAIN VIEW, CA - November 16, 2016** - [vArmour](#), the data center and cloud security company and leader in software-based segmentation and micro-segmentation, announced today that [CRN](#),® a brand of [The Channel Company](#), has recognized vArmour with a 2016 CRN Tech Innovator Award. These annual awards honor standout hardware, software, or services that have helped to move the IT industry forward. In compiling the 2016 Tech Innovator Award list, CRN editors evaluated 230 products across 27 technology categories using several criteria, including technological advancements, uniqueness of features, and potential to help solution providers solve end users' IT challenges. vArmour DSS Deception took top honors in the Security category.

vArmour DSS Deception delivers the industry's first simple, scalable, and secure cyber deception solution for organizations seeking a more proactive and robust cybersecurity posture. Built on vArmour's patented distributed security architecture, DSS Deception enables security teams to create the appearance of thousands of deception points across unused network ranges in the data center, luring attackers away from critical assets and proactively identifying attackers, all with an extremely small IT footprint. When combined with the company's flagship product, vArmour DSS Segmentation, the solution enables organizations to further prevent attacks by segmenting the modern data center down to the workload level and rapidly responding to security events with "click-to-quarantine" functionality for suspect workloads.

"Now more than ever, organizations are in desperate need of threat detection capabilities intended to secure data centers," said Tony Pattera, Vice President of Products at vArmour. "vArmour DSS Deception equips channel partners with a proactive defense-in-depth strategy to give end-user organizations transitioning to the cloud the upper hand against targeted attacks with a simple, scalable, and secure solution."

"Each year, CRN recognizes vendor offerings that excel in increasing worker productivity, reducing cost, and minimizing complexity for solution providers, IT departments, and end users through innovation and technical advancement," said Robert Faletra, CEO of The Channel Company. "From cloud to data storage to the Internet of Things, the products on this year's list solve a wide range of difficult IT problems, truly enabling solution providers to better serve their customers."

The Tech Innovator Awards will be featured in the December issue of CRN and can be viewed online at [crn.com/techinnovators](http://crn.com/techinnovators).

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#### **About vArmour**

vArmour, the data center and cloud security company, delivers software-based segmentation and micro-segmentation to protect critical applications and workloads with the industry's first distributed security system. Based in Mountain View, CA, the company was founded in 2011 and is backed by top investors including Highland Capital Partners, Menlo Ventures, Columbus Nova Technology Partners, Work-Bench Ventures, Allegis Capital, Redline Capital, and Telstra. The vArmour DSS Distributed Security System is deployed across the world's largest banks, telecom service providers, government agencies, healthcare providers, and retailers. Partnering with companies including AWS, Cisco, HPE and VMware, vArmour builds security into modern infrastructures with a simple and scalable approach that drives unparalleled agility and operational efficiency.

#### **About the Channel Company**

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com)